

## O'HARE INTERNATIONAL AIRPORT CONCESSIONS SALES

Sales by Category	2018	2019	2020	2021	2022	2023	YTD June 2024
Food & Beverage	\$ 350,270,907	\$ 371,558,410	\$ 121,950,350	\$ 229,354,795	\$ 316,046,401	\$ 350,837,409	\$ 187,314,304
News & Gift	\$ 75,555,464	\$ 76,744,709	\$ 28,343,497	\$ 50,333,399	\$ 71,671,308	\$ 81,936,218	\$ 42,841,023
Specialty Retail	\$ 45,071,620	\$ 42,569,535	\$ 11,522,544	\$ 20,570,376	\$ 29,861,133	\$ 32,826,237	\$ 16,606,502
Duty Free	\$ 42,252,756	\$ 36,239,837	\$ 10,405,441	\$ 14,718,028	\$ 22,954,936	\$ 26,525,110	\$ 12,421,483
Services	\$ 3,480,901	\$ 3,766,920	\$ 614,753	\$ 731,851	\$ 1,353,470	\$ 1,726,970	\$ 994,834
Vending	\$ -	\$ -	\$ -	\$ 148,015	\$ 3,622,533	\$ 4,850,642	\$ 2,329,675
<b>Total O'Hare Sales</b>	<b>\$ 516,631,648</b>	<b>\$ 530,879,411</b>	<b>\$ 172,836,586</b>	<b>\$ 315,856,465</b>	<b>\$ 445,509,780</b>	<b>\$ 498,702,586</b>	<b>\$ 262,507,821</b>

Sales by Terminal	2018	2019	2020	2021	2022	2023	YTD June 2024
Terminal 1	\$ 177,542,668	\$ 182,656,198	\$ 57,888,504	\$ 104,762,434	\$ 157,352,161	\$ 178,467,063	\$ 90,292,103
Terminal 2	\$ 67,880,704	\$ 71,200,959	\$ 21,698,977	\$ 37,729,963	\$ 51,671,948	\$ 58,518,244	\$ 34,102,893
Terminal 3	\$ 205,955,296	\$ 208,782,046	\$ 73,293,903	\$ 136,185,288	\$ 170,158,349	\$ 171,431,626	\$ 93,495,364
Other Sales*	\$ 2,979,493	\$ 2,850,025	\$ 380,212	\$ 58,374	\$ 308,631	\$ 737,341	\$ 727,760
Terminal 5	\$ 62,273,487	\$ 65,390,184	\$ 19,574,990	\$ 37,120,405	\$ 66,018,690	\$ 89,548,312	\$ 43,889,701
<b>Total O'Hare Sales</b>	<b>\$ 516,631,648</b>	<b>\$ 530,879,411</b>	<b>\$ 172,836,586</b>	<b>\$ 315,856,465</b>	<b>\$ 445,509,780</b>	<b>\$ 498,702,586</b>	<b>\$ 262,507,821</b>

\*Hudson-Advertising, HMS Host-Catering, Off-site locations, and mobile carts and truck sales